

Healthcare Solutions

Optimize document management and ensure compliance.

Improve quality of care through compliance with government mandates.

The Healthcare industry is shifting into the digital age and the government is providing financial incentives to encourage hospitals, physicians and other providers to digitize their paper records into electronic medical records (EMR) before 2015. Healthcare facilities that don't meet the deadline will face penalties.

We are here to help your organization meet government reform mandates and qualify for incentives, which can ultimately help enhance quality of care.



Let us help you build an imaging solution that will:

- Optimize document management
- Improve operations
- Increase efficiency
- Facilitate compliance with government mandates and lower risk of fines
- Maximize Meaningful Use and accelerate reimbursements
- Streamline workflows and reduce administrative costs

Xerox® DocuMate® scanners create images that are compatible across a wide array of EMR software and can handle every media type that needs to be captured in healthcare: plastic insurance cards and personal IDs, mixed documents, long monitoring documents, multipart forms, and handwritten notes.



Electronic health records deadline is approaching. Are you ready?

Under the Health Information Technology for Economic and Clinical Health (HITECH) Act, the federal government has allocated \$26 billion in incentives for doctors and hospitals to meet goals. Physicians can receive as much as \$44,000 through Medicare and up to \$63,750 through Medicaid¹, for implementing EMR systems before the 2015 deadline. However, physicians who don't comply will face escalating penalties.

Scanning medical records is a bare necessity for integrating conventionally-saved patient health information into an EMR.

As of January 1, 2014, all public and private healthcare providers and other eligible professionals (EP) must have adopted and demonstrated "meaningful use" of electronic medical records (EMR) in order to maintain their existing Medicaid and Medicare reimbursement levels².

"Meaningful use" of EHR, as defined by HealthIT.gov, consists of using digital medical and health records to achieve the following:

- Improve quality, safety, efficiency, and reduce health disparities
- Engage patients and family
- Improve care coordination, and population and public health
- Maintain privacy and security of patient health information



Penalties for non-compliance are substantial.

EP's who haven't implemented EMR/ EHR systems and demonstrated their meaningful use by 2015 will experience a 1% reduction in Medicare reimbursements, and this is likely to increase incrementally, up to 5% in the forthcoming years.

Incentive Deduction Rates

2015 - Reduction by 1%

2016 - Reduction by 2%

2017 - Reduction by 4%

According to EMRandHipaa.com, an average AAFP (American Academy of Family Physicians) user is reimbursed 20% by Medicare. This means that overall, a private practice with \$500,000 of annual income that fails to meet the electronic medical records mandate will lose \$1000 in payments in 2015, \$2000 in 2016, and so on.

Xerox® DocuMate® scanners can simplify this process. Once healthcare records, such as medical charts, are scanned into PDF files, the images can be incorporated into EMR software and easily accessed with just a few clicks of the mouse.

Real World Experience with Healthcare Applications

- Allscripts
- Cerner
- Epic
- GE Healthcare
- Kronos
- Lawson
- Meditech
- McKesson
- Siemens

How can Xerox® DocuMate® Scanners help?

- Healthcare IT professionals tasked to test, implement and support hardware can apply for a no obligation trial unit.
- Our Sales Engineers are standing by to assist with custom configurations, supported integrations and deployment strategies.

To apply for a trial unit please [Click Here](#)

For more information and terms and conditions about these and other offers please visit <http://www.xeroxscanners.com/en/us/offers.asp>

Contact:

¹ http://www.compliance.com/industry-news/federal-electronic-health-records-incentive-programs/#_edn5

² <http://www.medicalrecords.com/physicians/electronic-medical-records-deadline#ixzz38940fkW1>