Xerox DocuMate Scanners now available across Europe from Tech Data

LEICESTER, U.K., March 28, 2014 – Xerox (NYSE: XRX) today announced an agreement with Tech Data Europe to distribute the Xerox DocuMate® scanners throughout Europe. The partnership, which began on January 1, provides European IT channels immediate access to the full product line of award-winning Xerox document scanner solutions and extended warranty options.

“As one of the world's largest distributors of technology products and services, Tech Data is the perfect partner to help us launch Xerox DocuMate scanners across Europe,” said Erik Banis, managing director of international sales at Visioneer®, a Xerox licensing partner. “Through this relationship we will grow our market and provide maximum product availability to our resellers.”

Xerox DocuMate scanners are high-performance document imaging solutions that have the ability to scan from 15 to 112 pages per minute. They provide resellers, independent software vendors (ISVs), and vertical market customers with industry leading capture and document management tools including DriverPLUS (certified TWAIN and WIA drivers plus Visioneer OneTouch) as well as EMC-certified ISIS drivers. In addition, Xerox DocuMate scanners offer a Nuance professional software bundle for the desktop and Diamond Vision Enterprise Capture software by Office Gemini for departmental and production level devices for today’s most demanding environments.

Every day, IT resellers around the world depend on Tech Data to help cost-effectively support the technology needs of end users of all sizes, including small- and medium-sized businesses (SMB), large enterprises, educational institutions, government agencies, and consumers.

“Strategic business relationships with vendor partners produce mutual benefits. We are looking forward to working with the Xerox DocuMate sales team to provide our customers award-winning products, competitive pricing, project support and sales incentives,” said Hugo Graca, director of components, peripherals & supplies at Tech Data Europe.

About Xerox
Since the invention of Xerography more than 75 years ago, the people of Xerox (NYSE: XRX) have helped businesses simplify the way work gets done. Today,
we are the global leader in business process and document management, helping organizations of any size be more efficient so they can focus on their real business. Headquartered in Norwalk, Conn., more than 140,000 Xerox employees serve clients in 160 countries, providing business services, printing equipment and software for commercial and government organizations. Learn more at www.xerox.com.

About Visioneer
Visioneer provides a broad range of scanning solutions for the desktop, distributed and departmental document imaging markets as well as the mobile and remote business scanning segments. In 2003, Visioneer combined its leading scanner technology with the Xerox brand recognition to develop the Xerox DocuMate product line. Xerox DocuMate high-performance business scanners and imaging software solutions offer users speed, image quality, advanced paper handling and ease-of-use with exclusive Visioneer OneTouch® technology. For additional information on Xerox scanning solutions, visit http://www.xeroxscanners.com/en/uk/. For more information on Visioneer, please visit http://www.visioneer.com/en/uk/.

About Tech Data
Tech Data Corporation is one of the world’s largest wholesale distributors of technology products, services and solutions. Its advanced logistics capabilities and value added services enable 120,000 resellers in more than 100 countries to efficiently and cost effectively support the diverse technology needs of end users. Tech Data generated $25.4 billion in net sales for the fiscal year ended January 31, 2013, and is ranked No. 119 on the Fortune 500®. To learn more, visit www.techdata.com, or follow us on Facebook and Twitter.

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Prices, features, specifications, capabilities, appearance and availability of Xerox and Visioneer products and services are subject to change without notice.