

Financial Case Study

Boomeranging Back to Secure, Speedy, Easy Scanners

After moving away from individual scanners over the years, an employee benefits brokerage redisCOVERS the merits of high-speed, high-security scanning, within easy reach.



THE CHALLENGE

Vita Companies is a leading employee benefits broker. Hundreds of documents pass through Vita daily, including medical receipts, insurance applications, checks and long, confidential contracts. Vita team members convert these to digital formats while complying with security standards.

Decades ago, Vita CEO Karl Hansen bought scanners for every employee's desk. But as its workforce grew, Vita replaced personal scanners with three large Canon multifunction printers (MFPs) in one print/copy room.

Unfortunately, the Canons' scans weren't clear, and odd-sized slips of paper were mishandled. A central printer/scanner wasn't ideal for sensitive data—images stored on the hard drive posed a data security concern.

THE SOLUTION

Hansen tried out two Xerox® DocuMate® departmental scanners – one for scanning long, confidential contracts, and one for medical claims. He noticed the scanners' crisp image quality, fast speeds and ease of handling multi-sized documents.

"This scanner just cooks," Hansen says. "It's fast. It's easy."

Vita's Management Information (MIS) team tested the scanners and OneTouch software and discovered more positives, including reliability, easy installation and minimal training. They were impressed with the scanners' tight security.

"Having a desktop scanner helps us provide physical security to documents," says Greg Gilbert, Vita network administrator. He called the solution a "One Touch Dream Machine."

XEROX® DOCUMATE® DEPARTMENTAL SCANNERS

We offer award-winning document capture solutions for personal, departmental and production applications. Xerox® scanners unlock the data in routine, daily paper documents to enable today's connected, digital workplace. Our software-driven hardware solutions provide the onramp to digital transformation.

Xerox® DocuMate® departmental scanners provide high performance and great value for large workgroups. Visioneer's exclusive OneTouch software, Acuity image enhancement and DriverPLUS technology provide unparalleled simplicity, performance and integration.

Visit www.xeroxscanners.com to learn more.

THE RESULTS

Like Vita, many companies have consolidated IT administration, and devices, over the years. But after privacy and security issues, and lost productivity, companies are boomeranging back to individual devices.

"People getting up and walking to the printer room—that was my biggest expense," quips Hansen. But with Xerox® departmental scanners, Vita is saving more than just extra trips. They are streamlining processes by handling a range of documents conveniently at their desks. And they're boosting security, making it easier to meet stringent compliance standards.

For Vita, bringing back scanners means bringing back efficiency, security and employee satisfaction.

Visit www.xeroxscanners.com to evaluate our scanners or connect with a salesperson.

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